

# CribMaster Advantage

## Vending Program Comparison Worksheet



### The Difference

When looking at CribMaster or the CribMaster Advantage program, there are some key differences that should be considered for each prospective client. The needs of the client will often times determine whether a CribMaster Advantage vending solution will be sufficient or if they will require a full-blown CribMaster inventory management system. For industrial distributors, the CribMaster Advantage vending solutions open doors where they may not have had opportunity otherwise and make things simpler and more streamlined to manage overall. Remember that any client can start with the Advantage solution and if they require more functionality can move to CribMaster with very little effort. As always, with CribMaster we are all about providing you options that make your business accelerate.

### If "Yes" to any of these questions you should consider CribMaster

- Will the end-user customer require access to data?  YES  NO
- Will the end-user want to add or change an item?  YES  NO
- Will the end-user want to add or change supplier?  YES  NO
- Will the end-user want to change pricing?  YES  NO
- Will the end-user want to change options? (security, timeout, item limits, etc.)  YES  NO
- Will the end-user want to build custom reports?  YES  NO
- Will the end-user require full purchasing functionality?  YES  NO
- Will the end-user require integration with their purchasing system?  YES  NO
- Will the end-user or you require the need for one-time buys or spot buys in the system?  YES  NO
- Will the end-user or you require customized options? (cost centers, accounting methods, etc)  YES  NO
- Will the end-user want multiple suppliers in the system?  YES  NO
- Will the end-user want Preventive Maintenance?  YES  NO
- Will the end-user want to perform issue and returns from Manual Tool Cribs?  YES  NO
- Will the end-user want to initiate imports/exports?  YES  NO
- Will the end-user want security options? (access groups, etc – security screens)  YES  NO
- Will the end-user, in general, require access/control to the DB?  YES  NO

### If "Yes" to any of these questions consider CribMaster Advantage

- Do you need a simpler install process for the end-user?  YES  NO
- Do you require a lower entry cost to make the arrangement work?  YES  NO
- Do you require consolidated data for your clients in a single database?  YES  NO
- Will the end-user allow connecting via a data portal?  YES  NO
- Will the end-user's processes work within the set of options you have set for all customers?  YES  NO
- Would you like the machine to be pre-set before it arrives to reduce go-live time?  YES  NO
- Does the end-user want you to manage the database?  YES  NO
- Does the end-user agree with your standard reporting that will be delivered and billed from?  YES  NO
- Does the end-user need less IT involvement on their end?  YES  NO
- Does the end-user agree with your set of tracking and reporting cost centers?  YES  NO
- Does the end-user, in general, want you to manage the solution?  YES  NO

